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Beyond Prediction: Big Data and Real-Time Adaptive Analytics

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ABSTRACT:

Big data analytics is growing in popularity. Big data and business analytics solutions are anticipated to cost businesses \$215 billion in 2021. As a result, there is a growing demand for experts in data analytics. The US Bureau of Labor Statistics predicts that by 2030, employment in the field of data science will increase by 31%. Information is a valuable corporate asset in today's corporations. Big data analytics is growing in importance for businesses this year. As a result, analytics should no longer solely rely on historical data but rather process data in real-time, take context into account, and adjust behaviour as necessary. This paper provides an overview of big data and adaptive analytics. Also it gives comparison of predictive and adaptive analytics respectively.

Keywords: predictive analytics, adaptive analytics, real-time, big data analytics

INTRODUCTION:

There are currently millions of data sources that provide data at a very fast rate. These data sources are accessible on a global scale. Some of the major sources of data are social media platforms and networks. Businesses used to gather data, run analytics, and uncover knowledge that might be utilized to guide future choices just a few years ago. Businesses may now gather data in real time and analyze big data to make choices quickly and with more knowledge. Organizations get a competitive edge they didn't have before by being able to operate more quickly while maintaining

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Data comes in different format which are collected from different sources. Mainly it is categorized as structured, semi-structured and unstructured dataset. Based on this data, various techniques have been formulated by the organization. Images and videos come under unstructured data whereas numerical data in excel sheet forms structured data and emails goes under semi-structured data.

Big Data analytics is becoming a crucial tool for businesses of all kinds operating in a variety of sectors. Organizations are able to obtain insights about their customers, their companies, and the environment around them through the use of Big Data that were previously impossible. The analytics' scope may originate from a number of sources. Large volumes of real-time ingested or fetched data are subjected to data/big data processing techniques in order for the system to function (Emam, Abdo, & Abd-Elwahab, 2020).

Business organisations will be able to make extremely accurate decisions based on real-time data thanks to adaptive analytics. Since data is constantly being evaluated in real time, the system shouldn't become dated or obsolete. Data is the new oil, but it takes a powerful engine to properly extract, refine, and harness it. Strong analytics cultures and expertise will undoubtedly enable organisations to innovate and make wiser decisions (SG Analytics, 2022).

PREDICTIVE ANALYTICS AND ADAPTIVE ANALYTICS:

Large data, of course, is only as useful as your ability to use it. A car with a powerful engine but no steering wheel is analogous to having a lot of data but no analytics. You might travel a long way, but you're not likely to get there. The fields of forecasting, modelling, optimization, and statistics are all combined in predictive analytics. Analytics has evolved into the core component of modern supply-chain-related applications using the methods currently used to collect data (Duggal, 2023).

Analytics referred to as adaptive learn from errors as they happen. Similar to traditional predictive analytics systems, adaptive analytics programmes start by building models using historical data. Traditional analytics currently use a static model that is continuously modified as the business changes and new data is acquired to base forecasts on. On the other hand, adaptive analytics make constant changes to the model to correct flaws and improve model performance. Adaptive features are present in many analytics packages. According to the Bloomberg survey, a large number of organisations would possibly not need to upgrade their analytics software every two years if more of them adopted adaptive analytics. The capabilities of adaptive analytics are rarely discussed by many analytics companies. They might not need adaptive analytics because of their clientele, after all. It's time to change direction. Companies looking to improve their analytics capabilities should make

www.irjhis.com ©2023 IRJHIS | Special Issue, February 2022 | ISSN 2582-8568 | Impact Factor 6.865 International Conference Organized by V.P. Institute of Management Studies & Research, Sangli (Maharashtra, India) "Digital Technology: Its Impact, Challenges and Opportunities" on 25th February 2023 adaptive skills a requirement. Utilizing adaptive analytics has too much potential to be ignored.

Adaptive analytics uses real-time capabilities and algorithms to deliver the most recent information in real time from marketing data and insights. Both the marketing and sales teams can benefit from adaptive analytics because they can help each team decide when and with what content to engage. Because adaptive analytics depend on prospect and customer data, organisations need accurate CRM and multi-touch attribution data in order for them to be successful. Today, the main application of predictive analytics is for more precise go-to-market targeting. It analyses your customer data and recommends which prospects are more likely to be qualified because they are similar to your current customer base and have factors like firmographics in common (Marina Meireles Pereira, 2023).

Corporate marketing decisions are still heavily influenced by predictive analytics, but contemporary technology demands much more. When developing marketing initiatives, businesses should take real-time adaptive analytics into account in addition to just the past. Engaging with customers during the buying process fosters a stronger connection and ensures that what a company offers to a particular customer is pertinent (Ryan, 2016).

On the other hand, adaptive analytics supports optimization and adjustments to current prospects. It examines your prior interactions as well as those of businesses that are similar to yours and sell to comparable consumers, and it makes recommendations for the ideal future engagement. Should you email them or mail them a flyer? Which end of the funnel the middle or the bottom should you send them stuff from? Should you be contacted by the sales team? Adaptive analytics will provide answers to these queries. Adaptive analytics informs you whether your marketing is effective and, if not, offer suggestions for improvement. Predictive analytics teaches you who to target with your advertising (7wdata, 2017).

REAL-TIME DATA ANALYTICS:

This is knowledge or information that is instantly accessible upon gathering, but not as raw data but rather as a valuable insight. The actionable information is delivered with almost no delay, thus the term "real-time data." The gathered data can still be retained for a more thorough study despite being used in this manner. Real-time analytics (RTA) is essential in today's business environment since it helps to improve user experience and strategic decision-making. Real-time analytics are a major contributor to the cutting-edge technology and lifestyle benefits we enjoy today. Also, there is an increasing quantity of data available, so filtering and locating the precise information we need saves a lot of time (Janani, 2022).

On-demand real-time analytics: These analytics hold off on delivering the results until the users issue a request, like a SQL query. This may be a data analyst or another employee who needs

www.irjhis.com ©2023 IRJHIS | Special Issue, February 2022 | ISSN 2582-8568 | Impact Factor 6.865 International Conference Organized by V.P. Institute of Management Studies & Research, Sangli (Maharashtra, India) "Digital Technology: Its Impact, Challenges and Opportunities" on 25th February 2023 to know the most recent details about a certain company activity. For instance, a marketing manager can utilise on-demand real-time analytics to ascertain how consumers respond to an online advertisement in real-time on social media. On-demand real-time analytics is dependent on recent data (for example, in the data warehouse), but queries are only executed when necessary.

Continuous real-time analytics: Without a request, it continually sends analytics in real-time. Users can observe the current state of affairs by using charts or other graphics to display this sort of statistics on a dashboard. Continuous real-time analytics, for instance, can be helpful in Cybersecurity to analyze streams of network security data entering an organization's network for threat identification. On-demand or ongoing real-time analyses on recent data are also possible (e.g dashboards are refreshed every minute). Correlation, anomaly detection, sophisticated event processing, and machine learning on data streams are all made possible by streaming analytics, also known as continuous analytics on data in motion.

CONCLUSION:

If properly planned and executed, real-time big data analytics could undoubtedly give an advantage in the marketplace. Given how many different real-time interpretations there could be, it's essential to understand the business' requirements for the analytical system. Real-time adaptive analytics and big data were introduced in this article.

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